

The Agnitio logo is a red vertical rectangle with the word "agnitio" written in white lowercase letters, rotated 90 degrees counter-clockwise.

agnitio

COUNTRY MANAGER

£Highly competitive

Agnitio UK sales office

Agnitio is a worldwide leading provider of Closed-Loop Marketing solutions for the pharmaceutical industry. Today, Agnitio collaborates with companies such as Boehringer-Ingelheim, Pfizer, Merck Sharp & Dohme, Eli Lilly, GlaxoSmithKline and Janssen-Cilag. Agnitio is headquartered in Copenhagen and can draw on a network of sales offices and partners across Europe.

We are about to establish our first sales office in the UK in order to reinforce our position in the European market for CLM software solutions to the pharmaceutical industry. To lead this expansion, we are looking for a hands on, customer focused executive with a solid network within the pharmaceutical industry and a strong business development background.

Initially you will be responsible for setting up Agnitio's London office so you must be a self starter who is accustomed to high levels of autonomy while you develop the business and establish a team. Thereafter, you will be head of a business with a strong focus on selling to existing and new accounts among top 50 pharmaceutical companies in the UK. Responsibilities are varied but include:

- **Developing and implementing growth strategies for the UK office**
- **Building relationships with relevant stakeholders in the pharmaceutical market**
- **Identifying leads and developing customers through consultative solution selling**
- **Managerial responsibilities as the team grows over time**

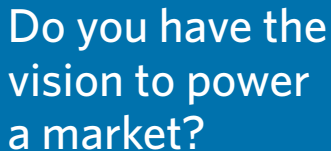
This is a unique opportunity to be the spearhead of a fast growing software vendor, selling state-of-the art Closed-Loop Marketing software solutions in a rapidly growing market. Your key customer contacts will be executives within sales, marketing, market research and IT within the pharmaceutical industry. Working closely with the international Sales Director, you will have the support of both business development and marketing teams from the Headquarters in Copenhagen.

We require a proven track record within the industry and you must be self-motivated and possess a persistent personality. In return, we offer the opportunity to join a high growth, dynamic software company where you will play a key role in the growth and development of the UK market.

If you wish to apply or would like to discuss the role informally, please contact our retained consultants by sending your details to sbuttle@reesmarx.com or call 0207 012 0050 and ask to speak to Jenny Dalgleish, Recruitment Director, EMEA.

www.agnitio.com

reesmarx
europe

A close-up photograph of a human eye, looking directly at the camera, with a blue iris and a dark pupil.

Do you have the vision to power a market?